

## Message Text

UNCLASSIFIED

PAGE 01 PARIS 12161 261456Z

ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 COME-00 TRSE-00 STR-04

CIAE-00 INR-07 NSAE-00 OMB-01 ITC-01 /034 W

-----262236Z 125241 /15

R 261500Z APR 77

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 2111

INFO USMISSION EC BRUSSELS

AMEMBASSY LONDON

AMEMBASSY ROME

UNCLAS PARIS 12161

E.O. 11652: N/A

TAGS: ETRD FR

SUBJECT: KRAFT LINER

REF: PARIS 9548; STATE 084919

1. WE ARRANGED A MEETING WITH GOF FOR REPRESENTATIVE OF UNION CAMP. FROM THE DISCUSSION IT APPEARED GOF THINKING MAINLY IN TERMS OF APPROACHING BRUSSELS WITH REQUEST FOR APPLICATION OF ANTI-DUMPING DUTIES AS SOON AS ITS ANALYSIS OF SITUATION IS COMPLETE. GOF COMPLAINT IS THAT SCANDINAVIANS AND A FEW (UNNAMED) AMERICAN COMPANIES HAVE BEEN DUMPING KRAFT LINER. CELLULOSE DE PIN, THE ONLY FRENCH PRODUCER OF ANY SIGNIFICANCE, HAS BEEN FORCED TO LOWER PRICES AND FACES BANKRUPTCY. GOF CANNOT UNDER PRESENT CIRCUMSTANCES STAND BY WITHOUT MAKING AN EFFORT TO CORRECT THE SITUATION BY PERMITTING A RISE IN THE DOMESTIC PRICE.

2. UNION CAMP PROBLEM IS ITS MINORITY INTEREST IN LAFARGE EMBALLAGE WITH WHICH IT HAS A CONTRACT TO SUPPLY KRAFT LINER AT A PRICE NO HIGHER THAN THAT OF UNCLASSIFIED

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CELLULOSE DE PIN. THEREFORE, UNION CAMP SAYS IT WOULD HAVE TO SELL AT A DUMPING PRICE AND LOSE MONEY IF CELLULOSE DE PIN IS UNABLE TO RAISE ITS PRICE.

THEREFORE UNION CAMP'S INTEREST AS WELL AS THAT OF OTHER AMERICAN COMPANIES WHICH BELONG TO THE WEBB POMERENE CORPORATION IS TO SEE A MORE ORDERLY MARKETING SITUATION. ACCORDING TO UNION CAMP IT IS COMPANIES

OUTSIDE OF WEBB-POMERENE ASSOCIATION WHICH ARE DUMPING.

3. UNION CAMP REP ALSO TOLD EMBASSY THAT ITALY HAS INSTITUTED AN ADMINISTRATIVE VISA PROCEDURE WITH APPROVAL OF THE EC COMMISSION AND THAT IMPORTS OF KRAFT LINER INTO ITALY ARE BEING RESTRAINED AS A RESULT.

4. WEYERHAUSER REP HAS ALSO BEEN IN PARIS, BUT WE WERE UNABLE TO FIX A MEETING WITH GOF ON SHORT NOTICE.

5. GOF SEEMS TO HAVE MOST OF INFORMATION IT NEEDS AND IS NOT PRESSING US OR AMERICAN COMPANIES FOR MORE DATA.  
HARLAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Disposition Approved on Date:**  
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**Original Handling Restrictions:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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**SAS ID:** 2691396  
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**Status:** NATIVE  
**Subject:** KRAFT LINER  
**TAGS:** ETRD, FR  
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**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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EO Systematic Review  
22 May 2009  
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